HOW MUCH

four interconnected factors

Your income is influenced by



Your income is heavily influenced by what you actually do for work.

CAREER

YOUR

Legal Secretary Auto Mechanic \$55,531 Hairdresser \$36,108

Improve your income prospects

MEDIAN ANNUAL SALARY

field, look into volunteering at industry organizations and events. This can expand your network and increase your visibility.

VOLUNTEER

\$24,835

Your education level has a large effect on your

To help break into a particular industry or

potential income and can increase your access to opportunities within your chosen field.

Master's

Degree

EDUCATION

\$84,396 Degree \$69,732 High School \$63,451 **Diploma** \$29,120 MEDIAN ANNUAL SALARY

ONLINE COURSES

Bachelor's

add to your skills by learning at your

own speed, all from the comfort of home and on your schedule.

YOUR

Organizational

Sustainability Director

Officer

Cloud Services

Specialist

SEO

Specialist

SKILLS

Augment traditional forms of education with e-learning opportunities. You can

Your income potential is **Problem Solving** also linked to your skills. **Artistic** Writing **Technological SKILLS**

TRENDS

Genetic

Counselor

Chief Listening Offshore Wind NEW Farm Engineer **CAREERS Nutritionist**

The world is always changing; these

App Developer

changes affect the economy and

therefore the job market.

and magazines, and listen to mindexpanding podcasts to help you spot future opportunities.

Read forward-thinking websites

Improve your income prospects

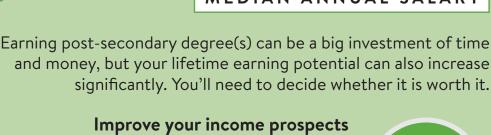
Your earning potential really is a balance between your career, your education,

your skills, and trends in the economy

Your career choice can also affect your lifestyle, including when you work, where you live, your stress level and other factors.

Software Engineer

\$86,855



Negotiation

Project Management

ECONOMIC

Zumba

Instructor

Doctoral

Degree



Drone Virtual **Operator** Assistant Big Data Analyst Industries rise and fall with new technologies, natural resource constraints, and local and global policies. Think about it: there are successful careers today that did not exist 10 or 20 years ago!

CURIOSITY



Sources: Forbes.com, PayScale.com, The Undercover Recruiter.com, United States Department of Labor (Bureau of



Labor Statistics)