Income ESSENTIALS

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MONEY WILL YOU MAKE? Your income is influenced by four interconnected factors



CAREER

Your income is heavily influenced by what you actually do for work.

Hairdresser \$24,835

Auto Mechanic \$36,108 Legal Secretary \$55,531

Software Engineer \$86,855

MEDIAN ANNUAL SALARY

CAREER

Your career choice can also affect your lifestyle, including when you work, where you live, your stress level and other factors.



VOLUNTEER

To help break into a particular industry or field, look into volunteering at industry organizations and events. This can expand your network and increase your visibility.

FOUREDUCATION

Your education level has a large effect on your potential income and can increase your

access to opportunities within your chosen field.

High School Diploma \$29,120

Bachelor's Degree \$63,451

Master's Degree \$69,732

Doctoral Degree \$84,396

MEDIAN ANNUAL SALARY

EDUCATION

Earning post-secondary degree(s) can be a big investment of time and money, but your lifetime earning potential can also increase significantly. You'll need to decide whether it is worth it.



ONLINE COURSES

Augment traditional forms of education with e-learning opportunities. You can add to your skills by learning at your own speed, all from the comfort of home and on your schedule.

SKILLS

Your income potential is also linked to your skills.

Problem Solving

Artistic

Negotiation

Technological

SKILLS

Writing

Project Management

Organizational

Language

Athletic

Speaking

Creative

Analytical

SKILLS

Your skills will increase based on your education, personal interests, natural talents and unique experiences.



PRACTICE

If you want to learn new skills, you have to work hard to acquire them. Consider workshops and hands-on seminars to push you forward. Practice makes perfect!

TRENDS

The world is always changing; these changes affect the economy and therefore the job market.

Chief Listening
Officer

SEO Specialist

> Cloud Services Specialist

App Developer

NEW CAREERS

Virtual Assistant

Drone Operator

Sustainability Director

Genetic Counselor

Big Data Analyst

Zumba Instructor

Offshore Wind Farm Engineer

Nutritionist

TRENDS

Industries rise and fall with new technologies, natural resource constraints, and local and global policies. Think about it: there are successful careers today that did not exist 10 or 20 years ago!



CURIOSITY

Read forward-thinking websites and magazines, and listen to mindexpanding podcasts to help you spot future opportunities. Your earning potential really is a balance between your career, your education, your skills, and trends in the economy

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Sources: Forbes.com, PayScale.com, TheUndercoverRecruiter.com, United States Department of Labor (Bureau of Labor Statistics)

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